

Sales

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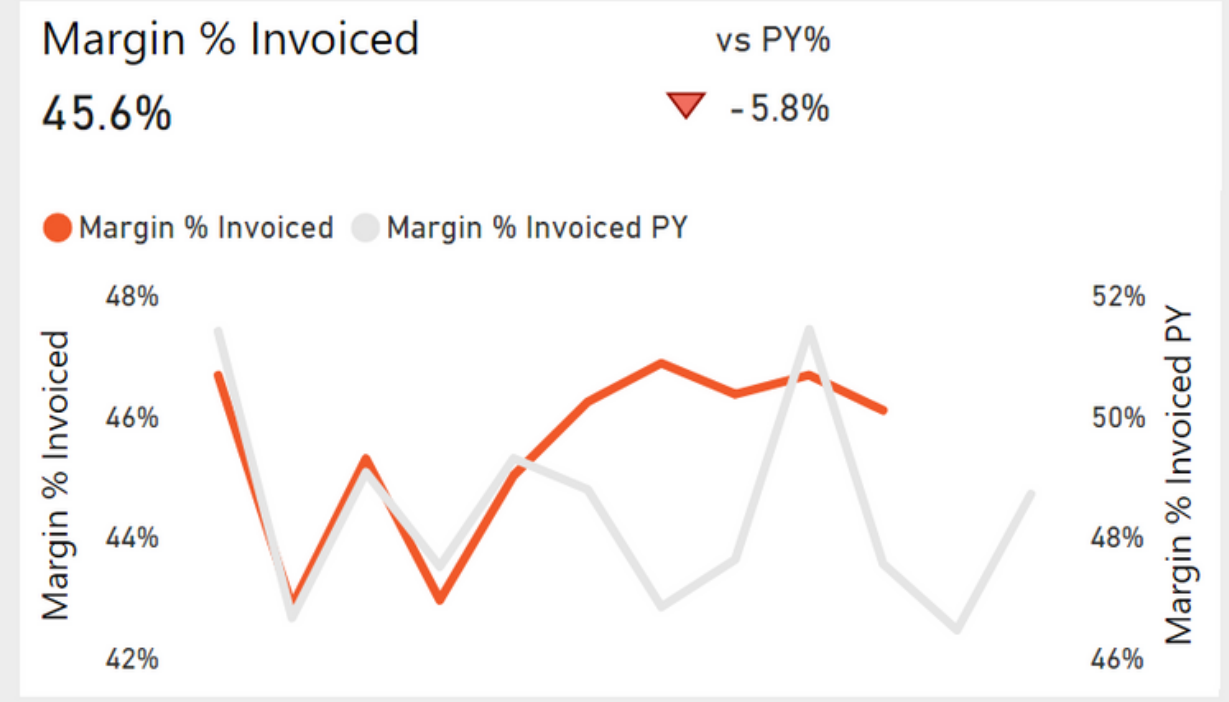
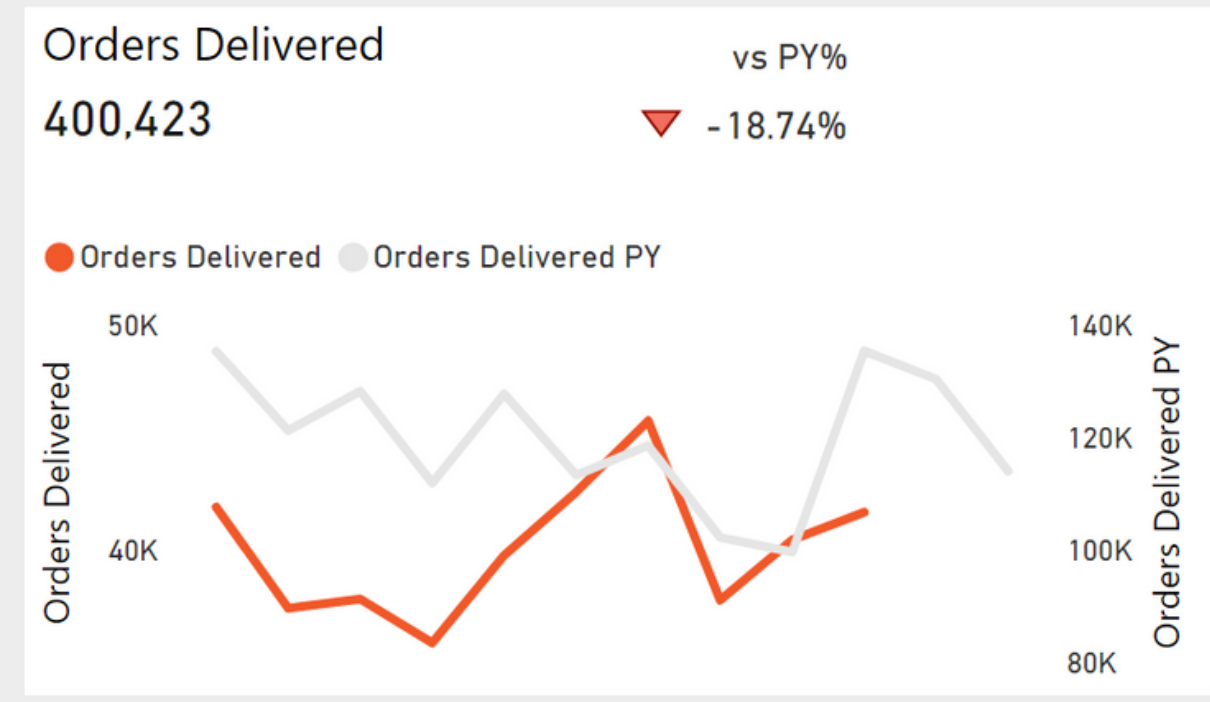
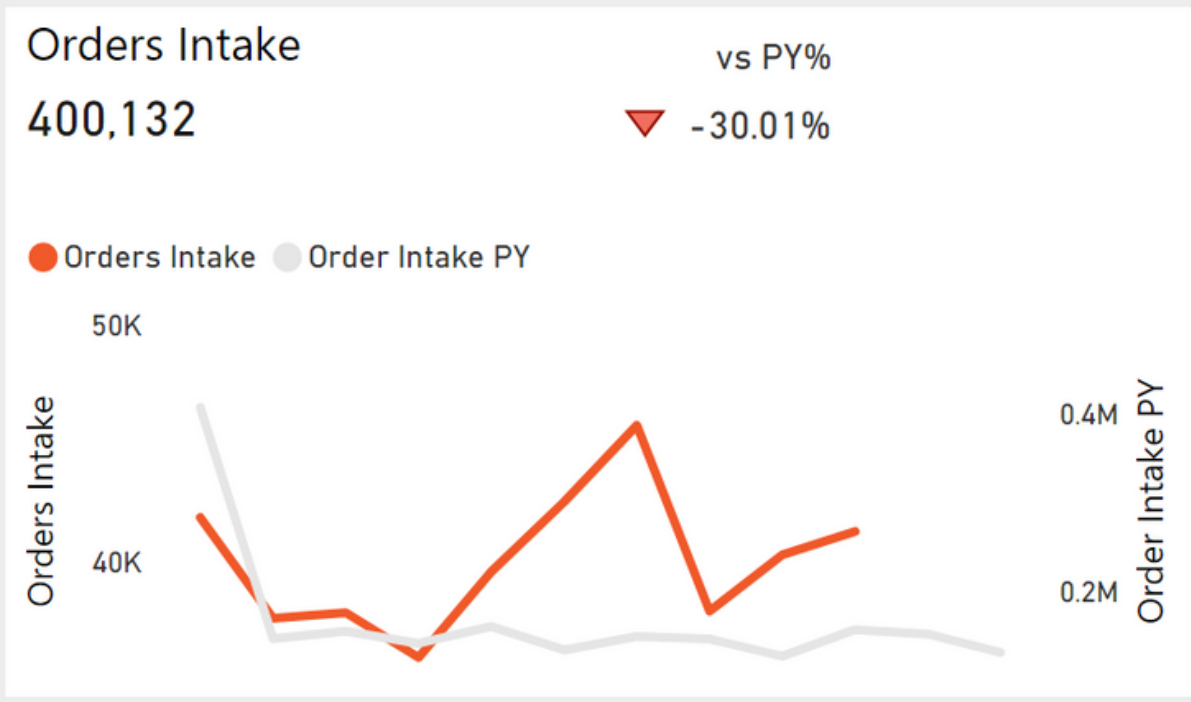
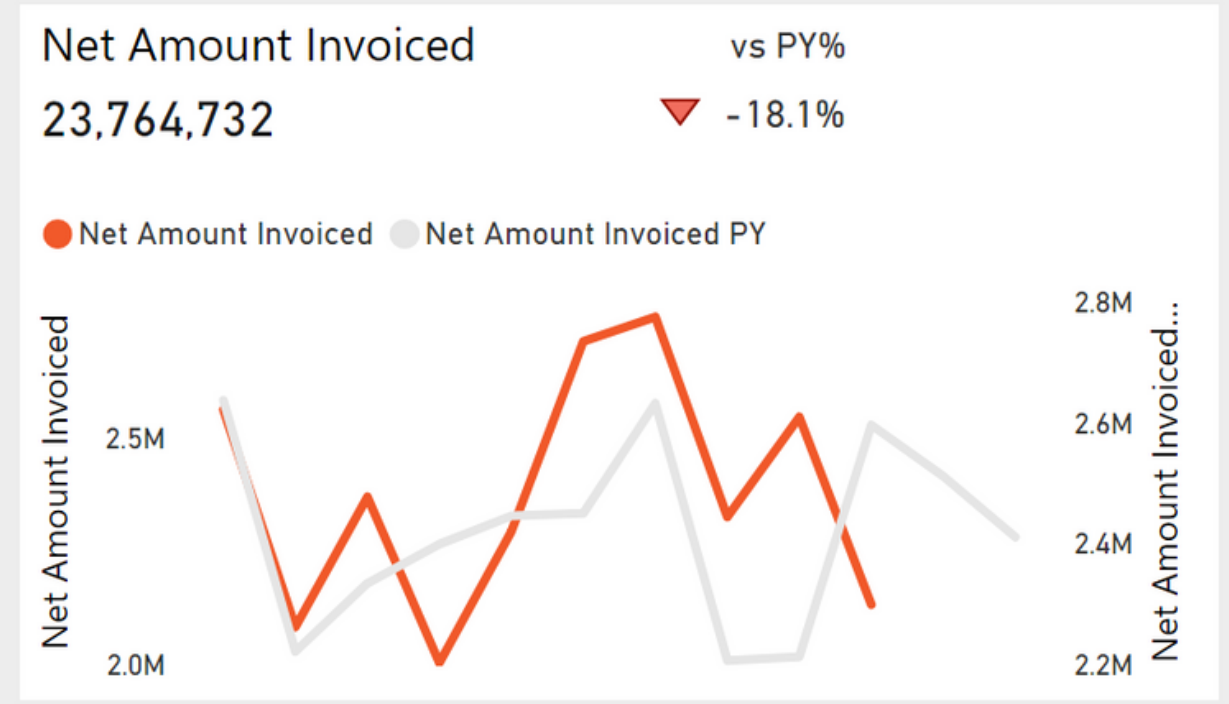
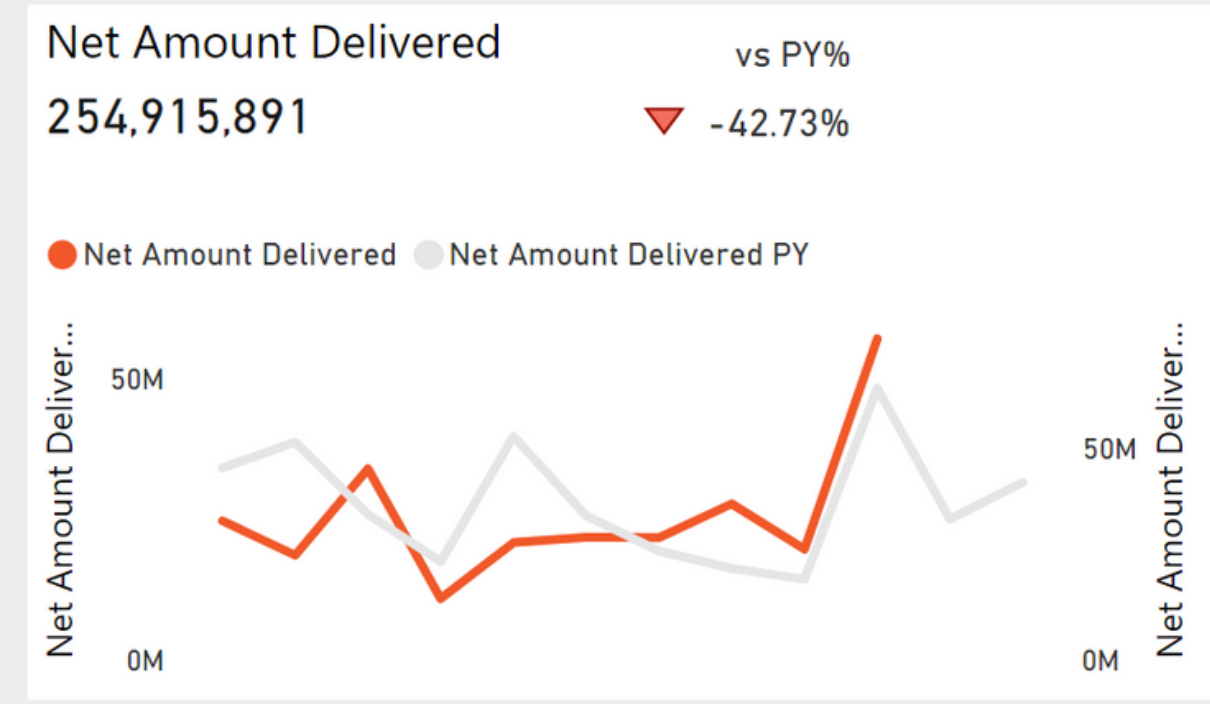
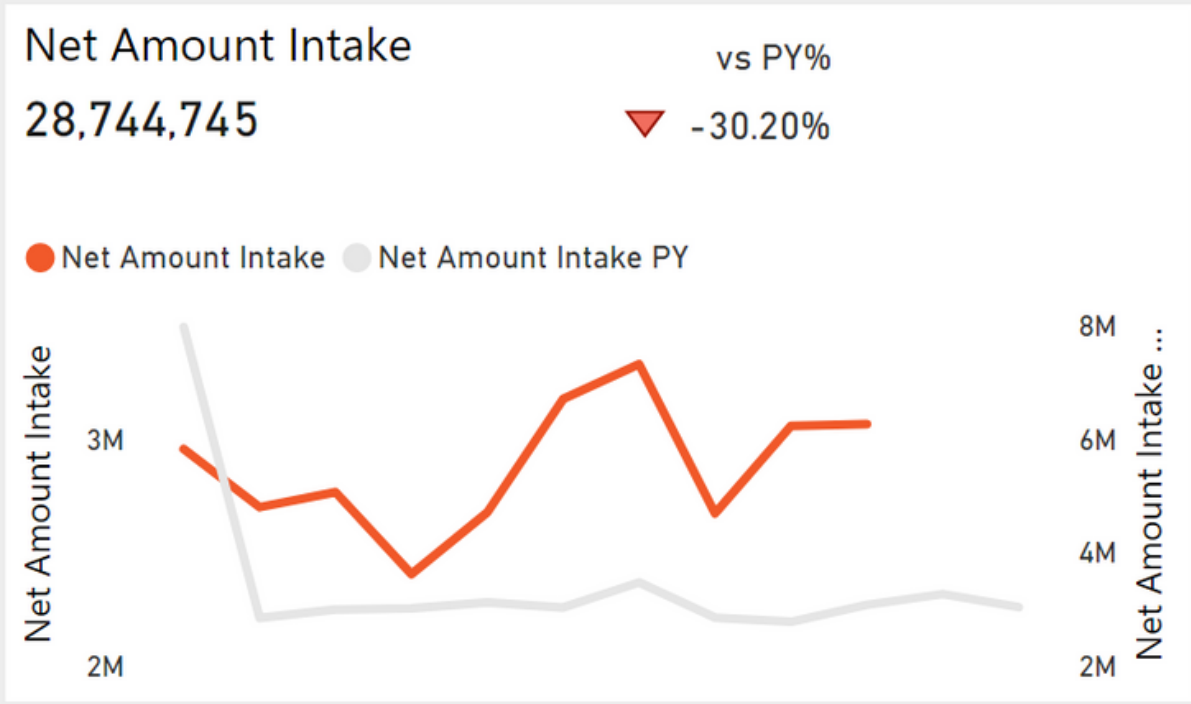


Sales Overview

Sales Overview

Year

2020



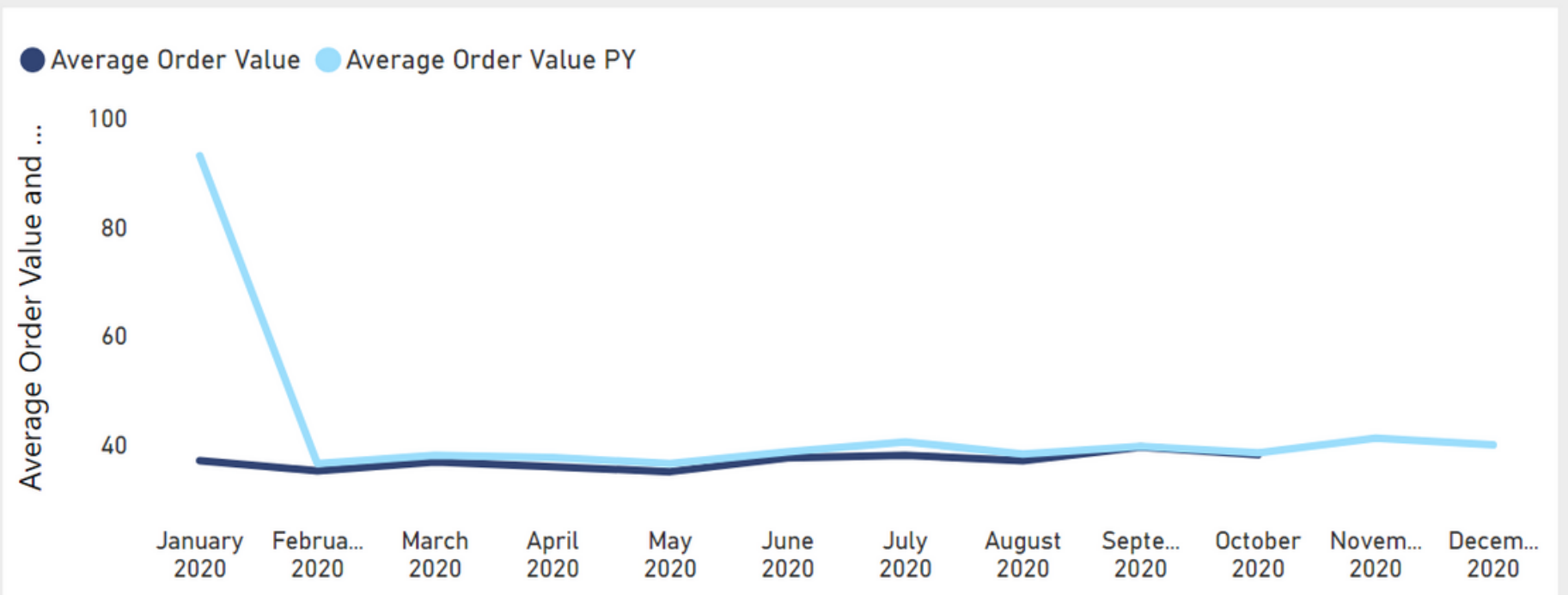
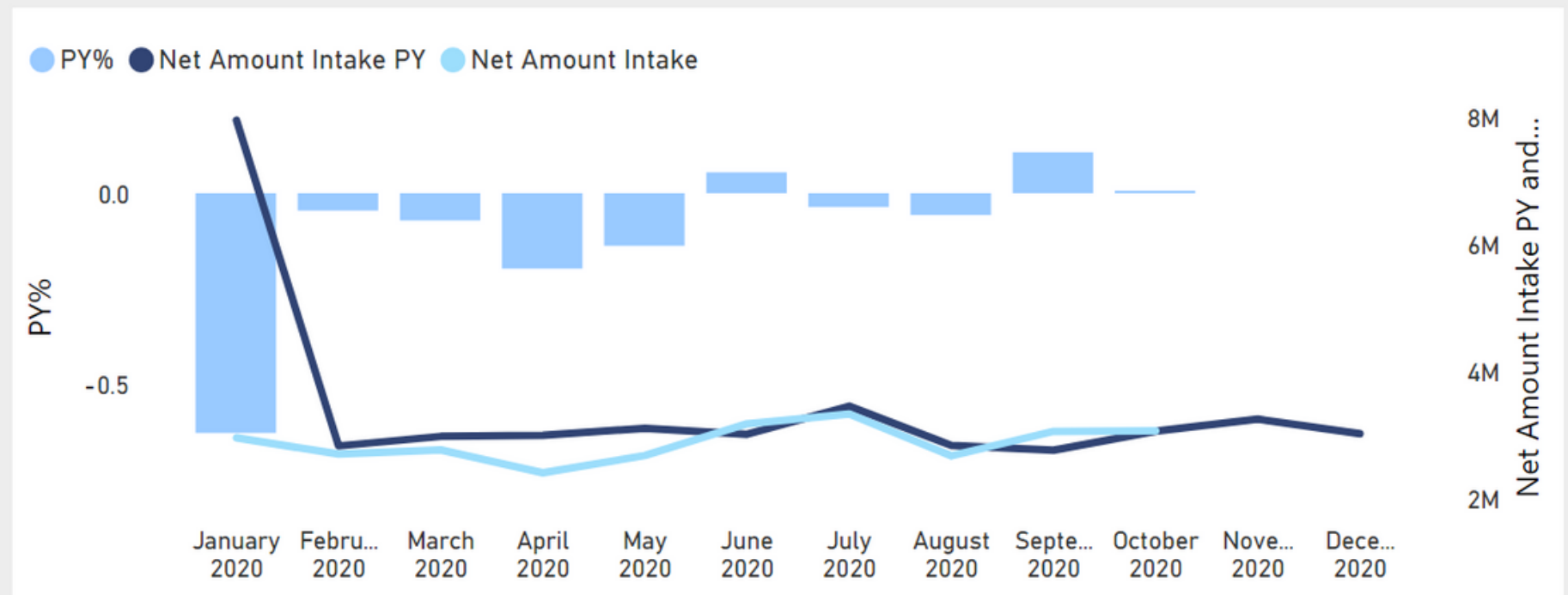
Intake

Net Amount Intake vs PY%
29M ▼ -30.20%

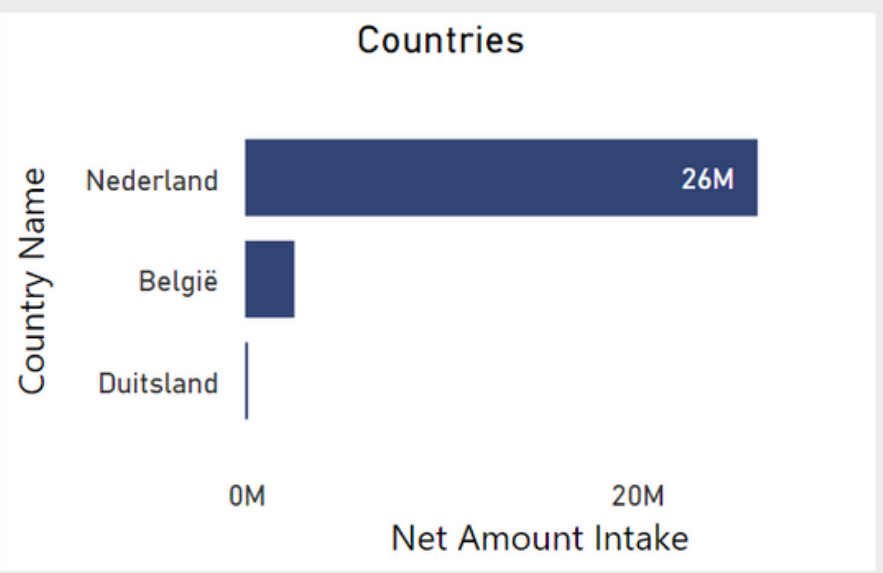
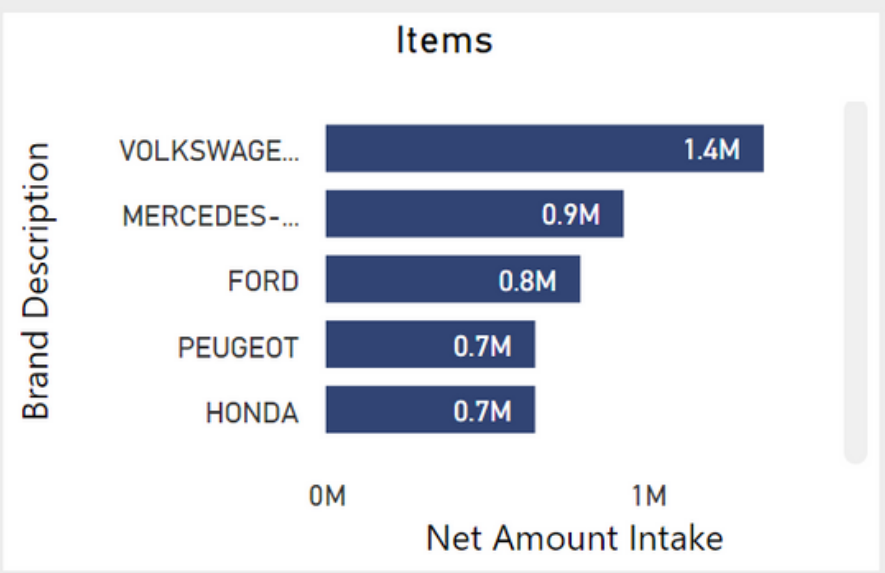
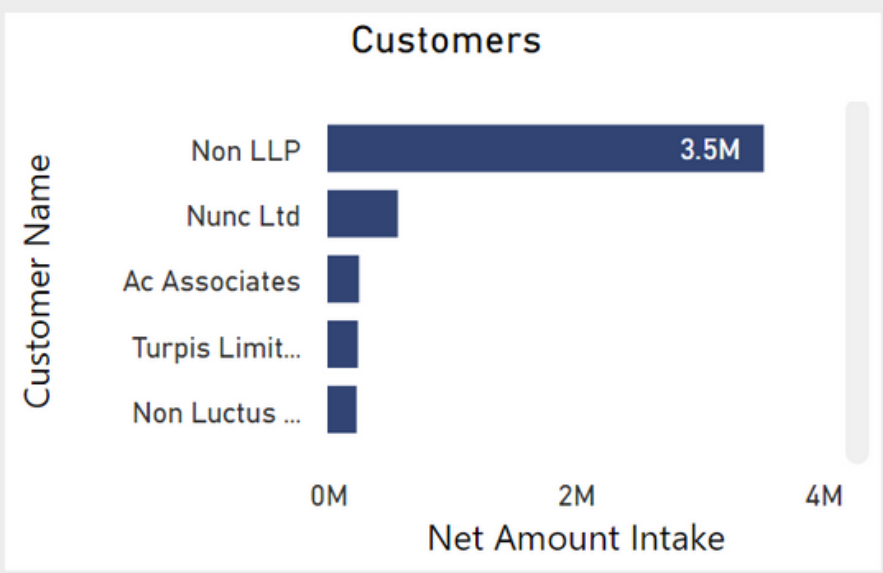
Net Amount Intake YTD vs EOPY%
28.74M ▼ -30.20%

Average Order Value vs PY%
36.91 ▼ -14.95%

Customers
36



- Sales Group
- Customers
- Order Details





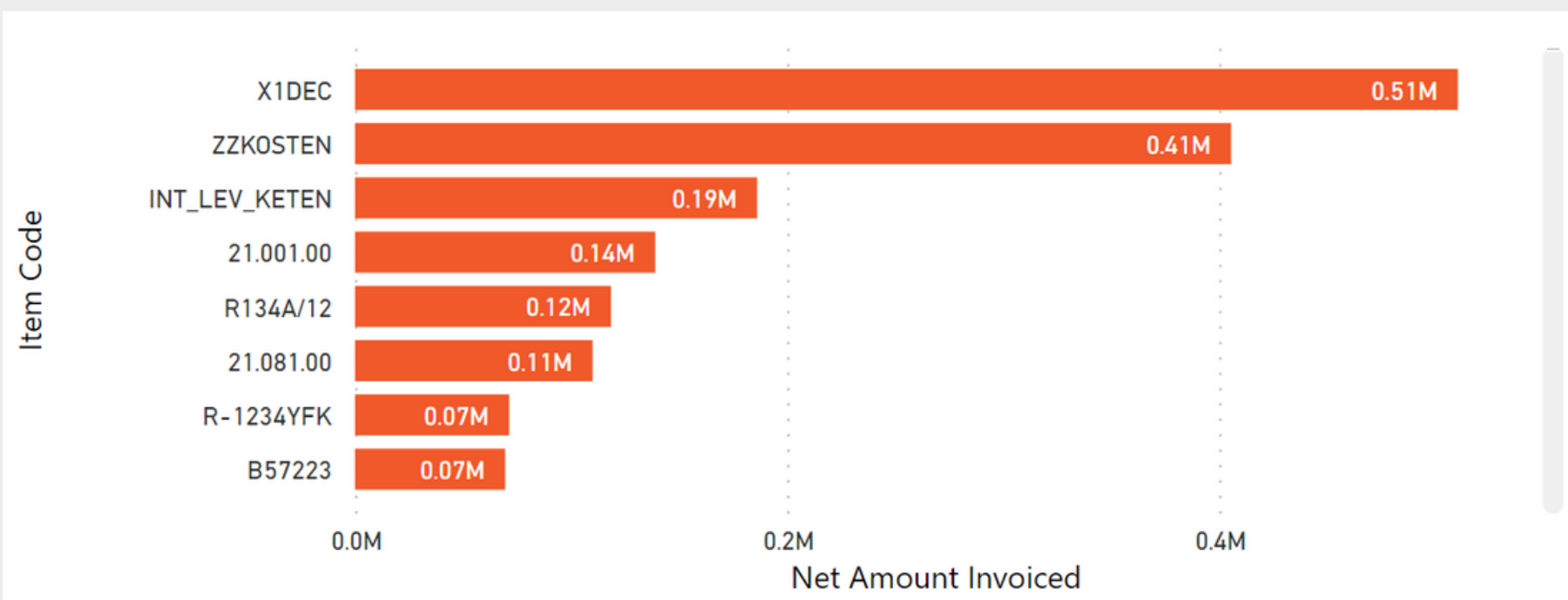
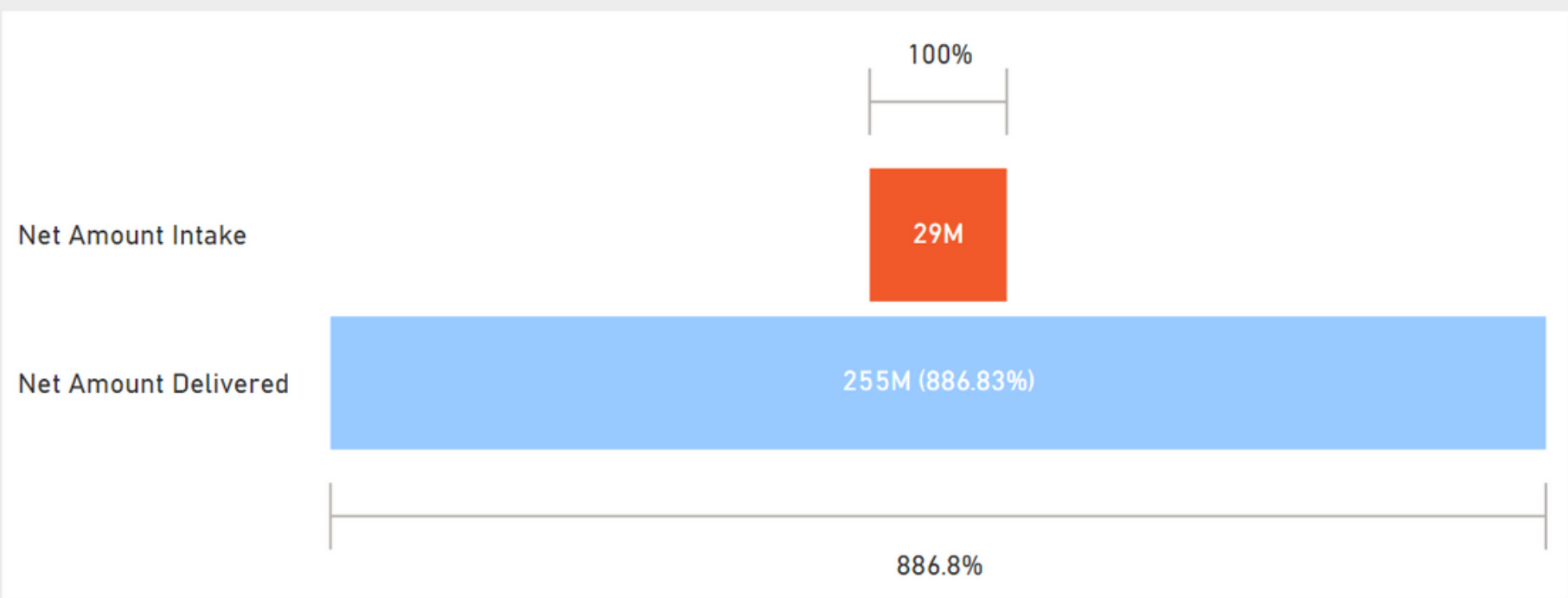
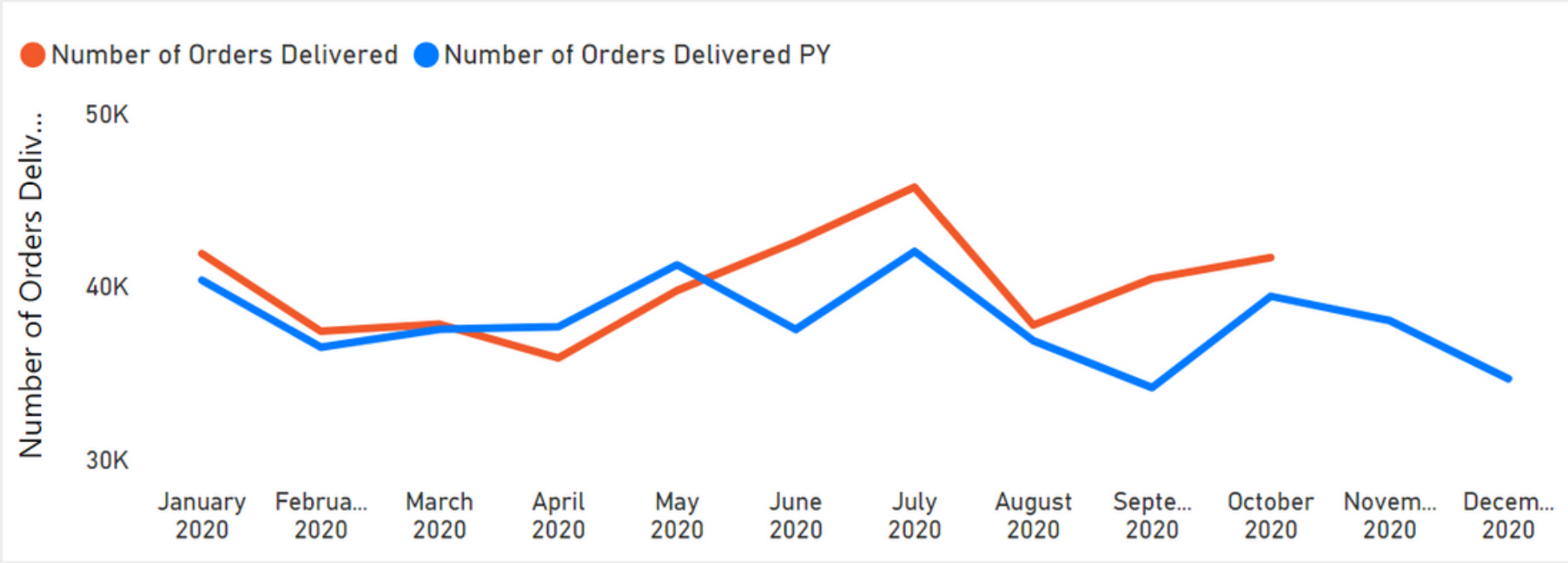
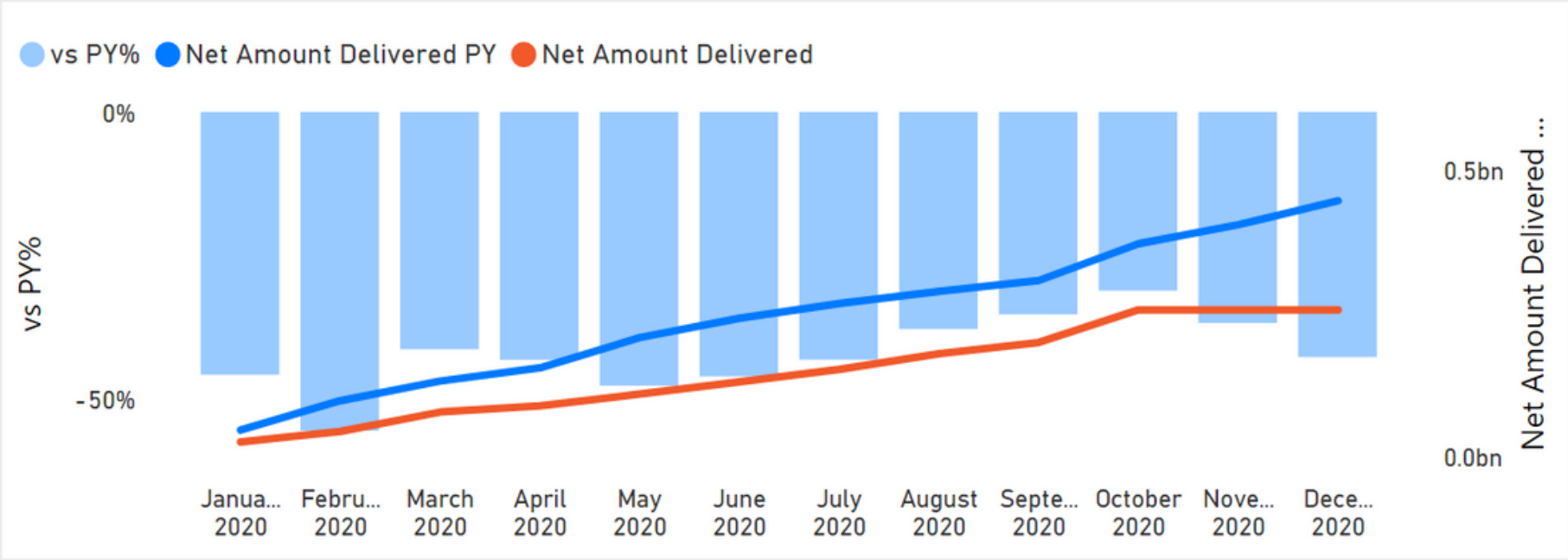
Delivered Delivered

Net Amount Delivered vs PY%
 255M ▼ -30.20%

Net Amount Delivered YTD vs EOPY%
 254.92M ▼ -18.1%

Count Of Orders
 400K

Average Price Delivered Orders
 636.62



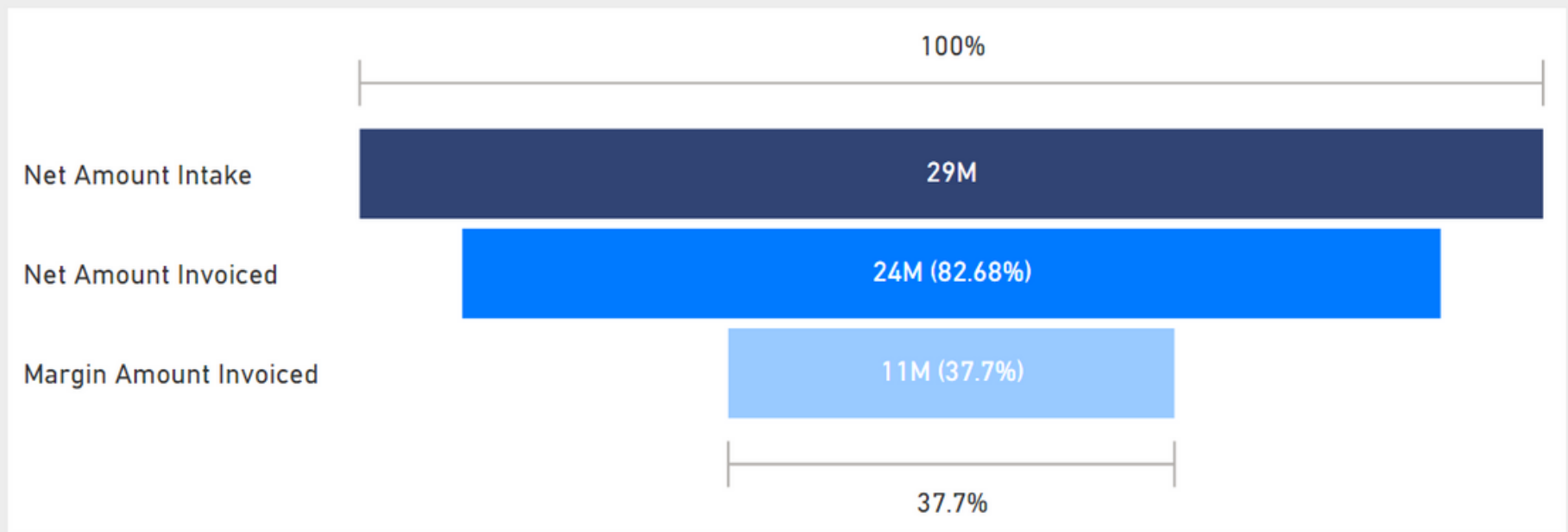
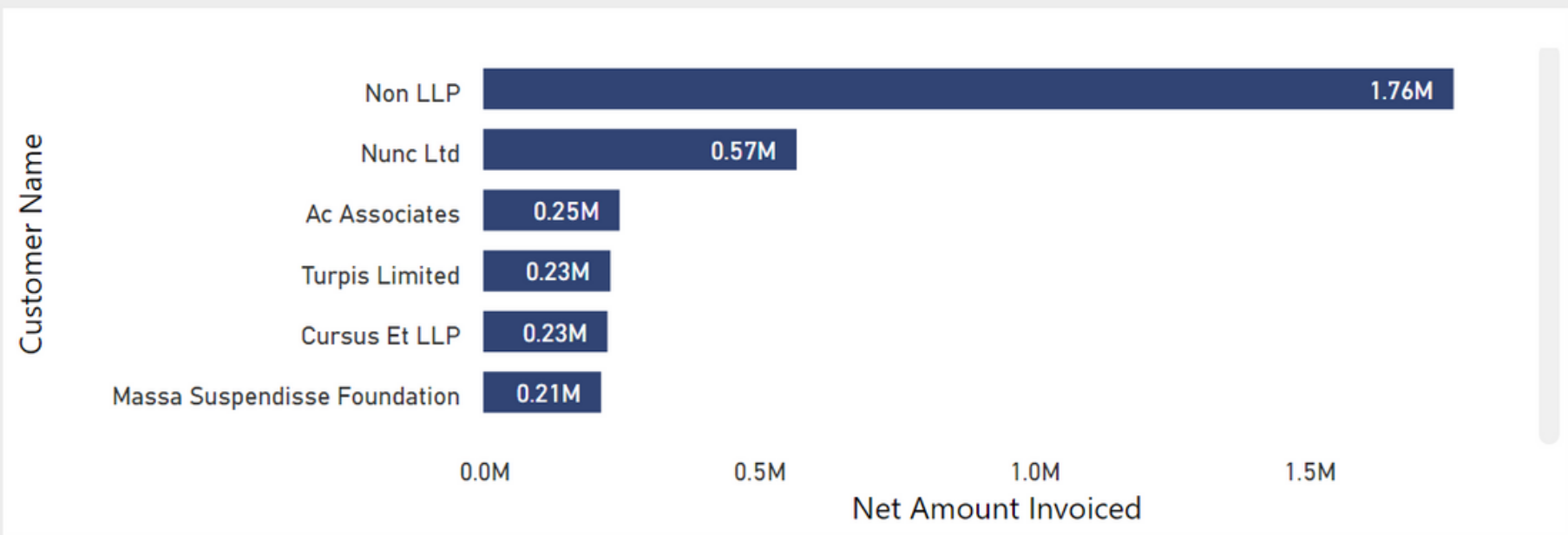
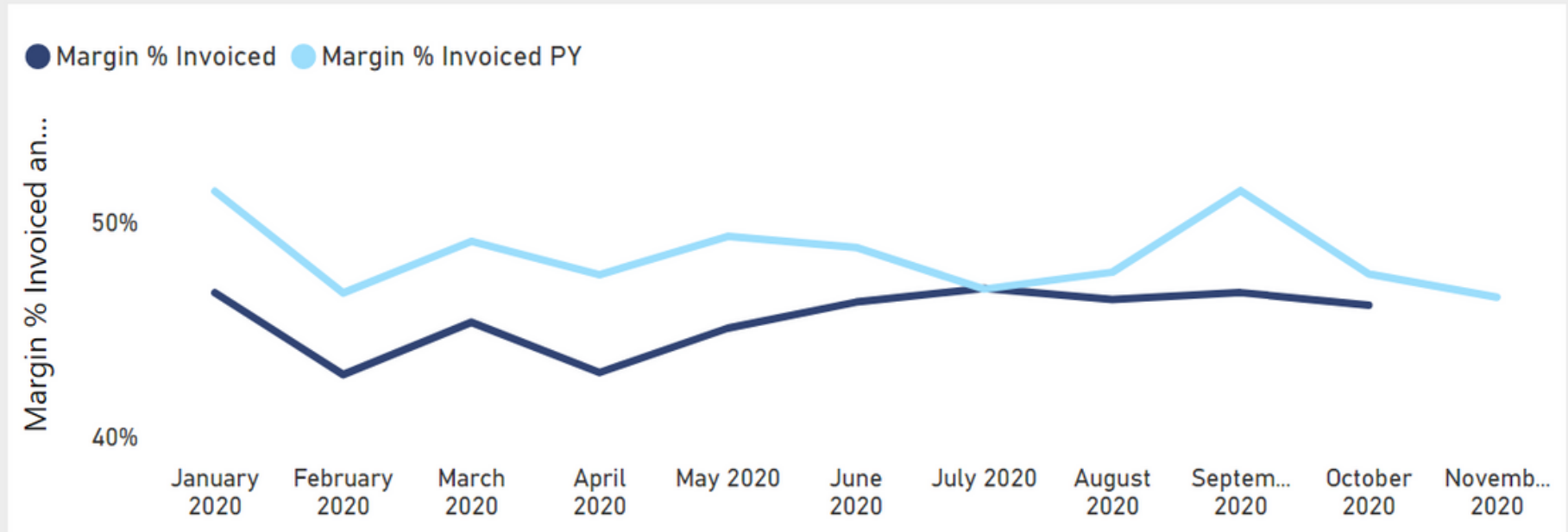
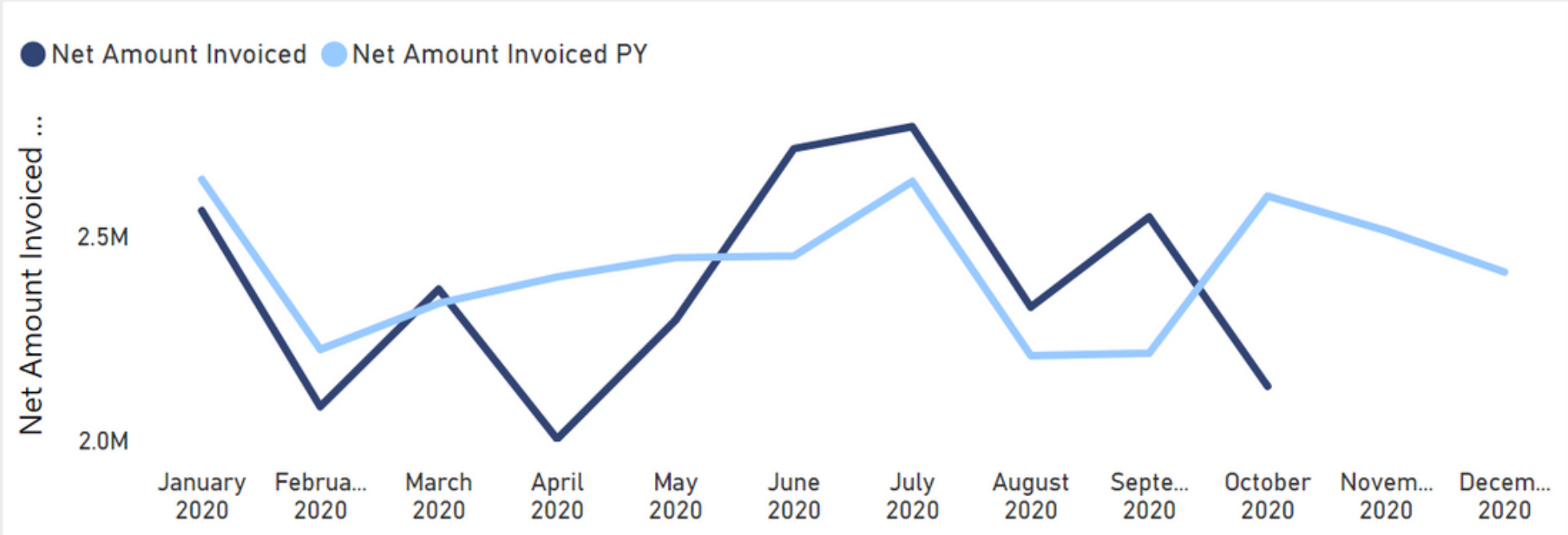
Invoiced

Net Amount Invoiced vs PY%
24M ▼ -18.1%

Net Amount Invoiced YTD vs EOPY%
23.8M ▼ -18.1%

Margin Amount Invoiced vs PY%
10.84M ▼ -436.5%

Margin % Invoiced vs PY%
45.6% ▼ -5.8%



Sales Group Overview

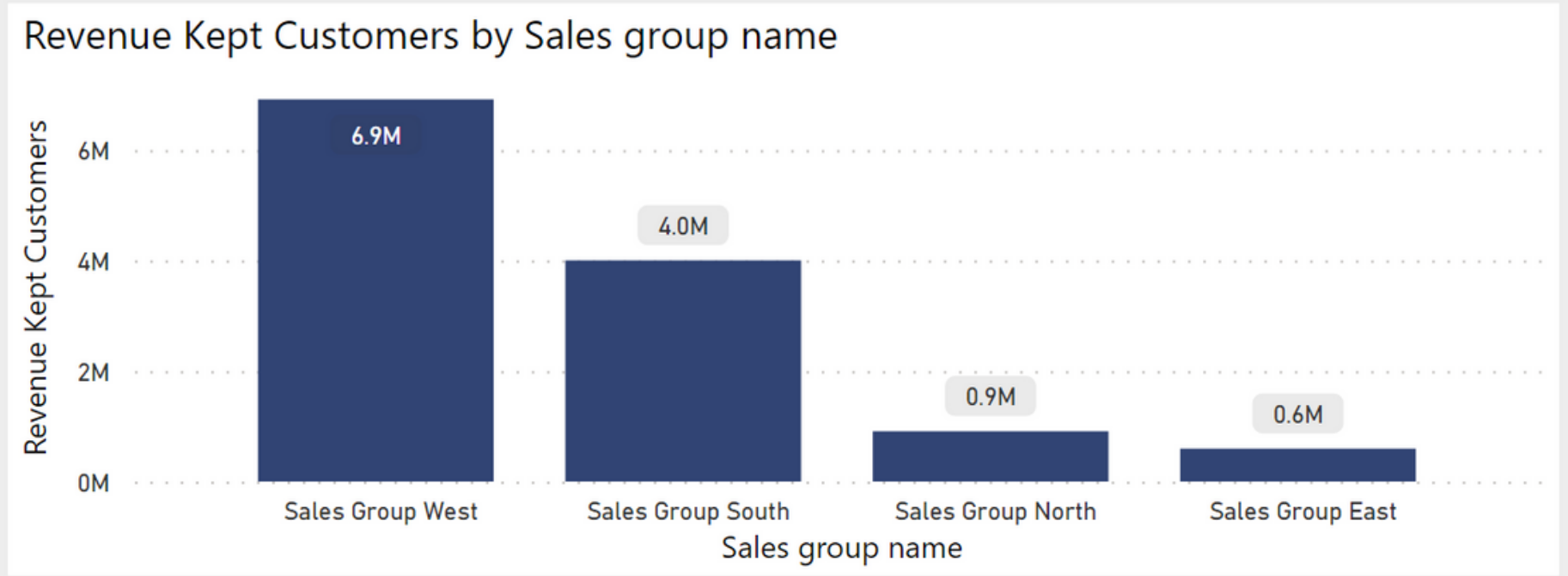
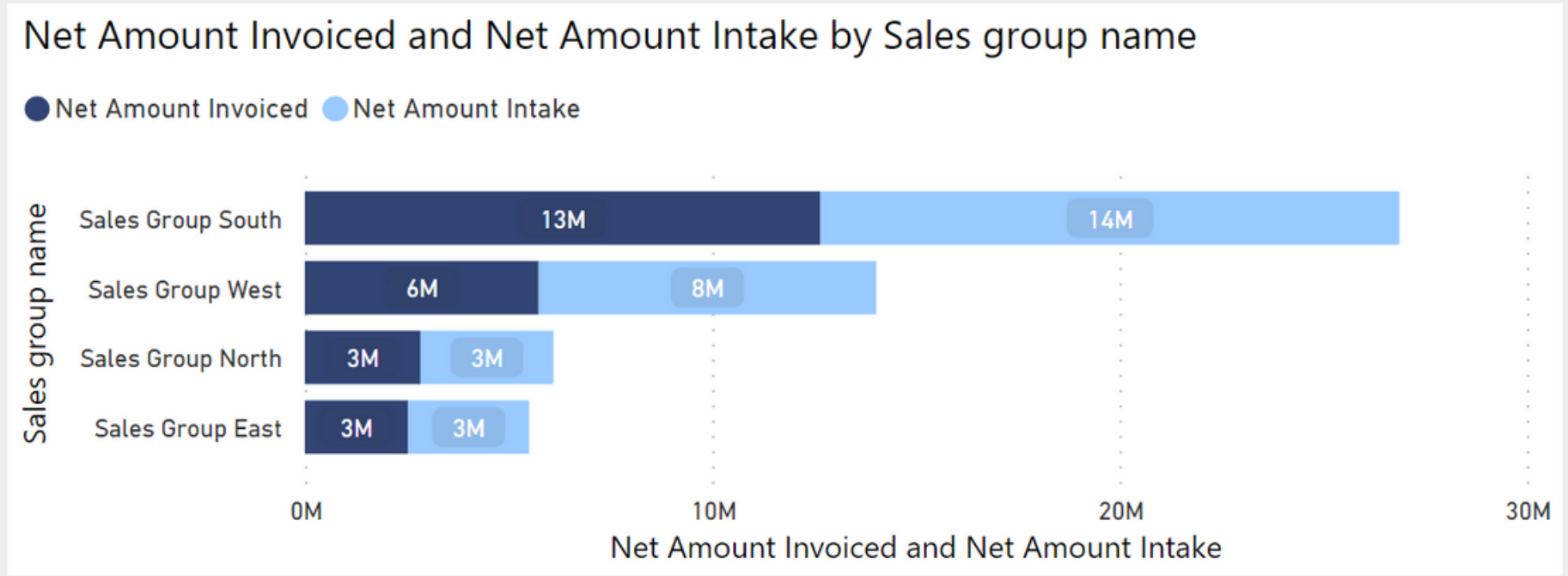
Sales Group Overview

Net Amount Invoiced vs PY%
 24M ▼ -8.1%

Net Amount Invoiced YTD vs EOPY%
 23.8M ▼ -18.1%

Margin Amount Invoiced vs PY%
 10.84M ▼ -436.5%

Margin % Invoiced vs PY%
 45.6% ▼ -5.8%



Net Amount Invoiced, Margin % Invoiced, Margin % Invoiced PY, Margin % Invoiced vs PY%, Margin % Invoiced PQ, Margin % Invoiced vs PQ%, Margin % Invoiced PM, Margin % Invoiced vs PM% by Sales group name, Customer Name

	Net Amount Invoiced ↓	Margin % Invoiced	Margin % Invoiced PY	Margin % Invoiced vs PY%	Margin % Invoiced PQ	Margin % Invoiced vs PQ%	Margin % Invoiced PM	Margin
Sales Group South	12.7M	53.9%	58.0%	-7.0%	58.0%	-7.0%	58.0%	
Sales Group West	5.7M	40.3%	40.6%	-0.7%	40.6%	-0.7%	40.6%	
Sales Group North	2.8M	32.2%	34.2%	-5.8%	34.2%	-5.8%	34.2%	
Sales Group East	2.5M	30.9%	31.4%	-1.3%	31.4%	-1.3%	31.4%	
Sed Sapien Incorporated	182.1K	30.2%	31.7%	-4.6%	31.7%	-4.6%	31.7%	
Pede Sagittis Foundation	168.8K	29.7%	29.4%	1.0%	29.4%	1.0%	29.4%	
Lobortis Mauris Inc.	151.5K	30.2%	30.6%	-1.2%	30.6%	-1.2%	30.6%	
Magnis Ltd	110.0K	28.7%	29.3%	-1.9%	29.3%	-1.9%	29.3%	
Vehicula Company	101.5K	15.4%	29.4%	-47.8%	29.4%	-47.8%	29.4%	
Sit Amet Metus LLP								

Item Group Overview

Item Group Overview

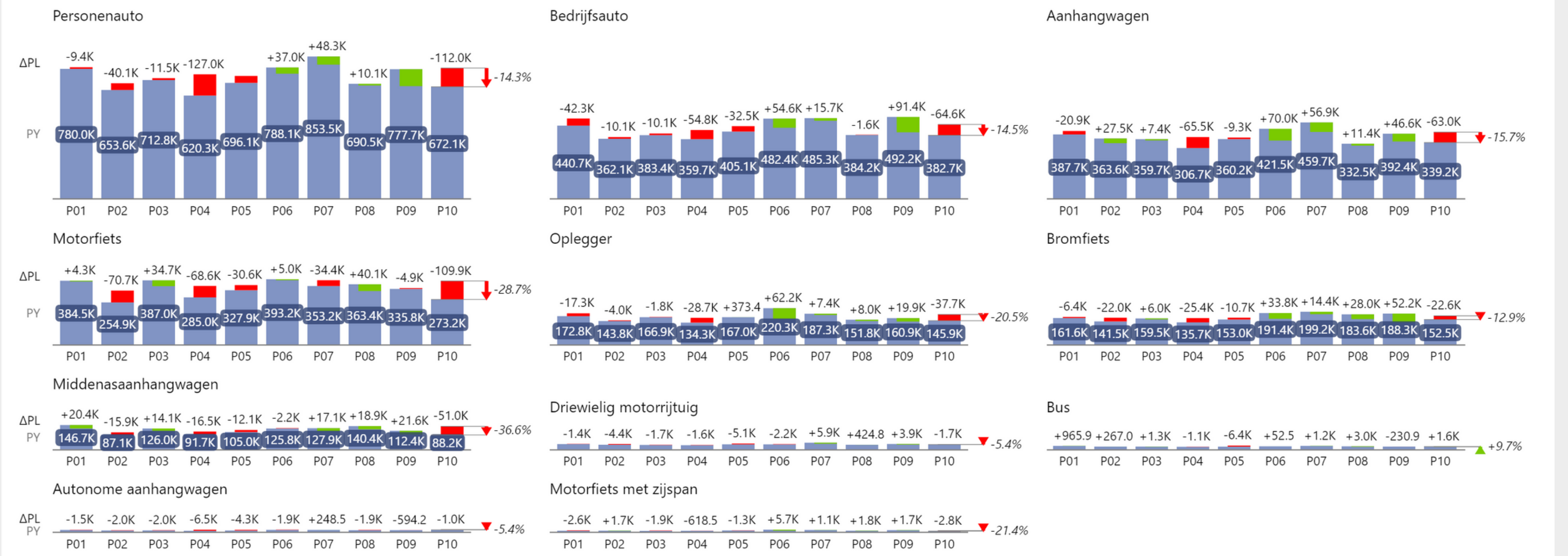
Net Amount Invoiced vs PY%
 24M ▼ -18.1%

Net Amount Invoiced YTD vs EOPY%
 23.8M ▼ -18.1%

Margin Amount Invoiced vs PY%
 10.84M ▼ -436.5%

Margin % Invoiced vs PY%
 45.6% ▼ -5.8%

Net Amount Invoiced and Net Amount Invoiced PY by Item Group Description, Period Of Year



Total Sales Amount vs Budget

Total Sales Amount vs Budget

Net Amount Invoiced vs EOPY%
 29M ▲ 9,762.7%

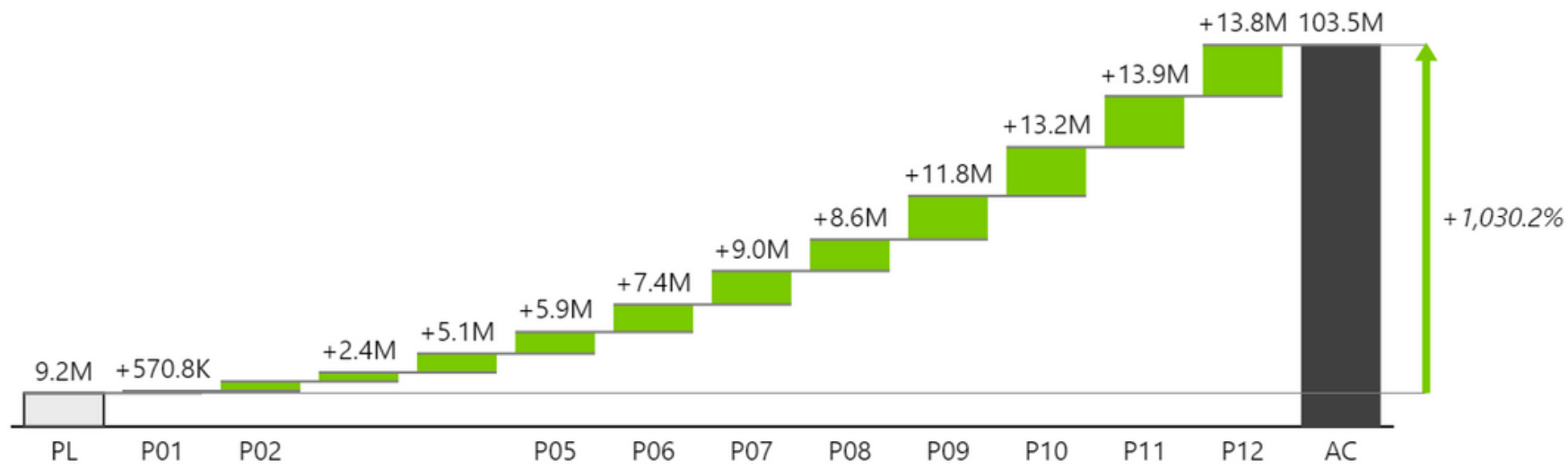
Net Amount Invoiced YTD vs EOPY%
 29.0M ▲ 9,762.7%

Margin Amount Invoiced vs PY%
 14.06M ▲ 2.2%

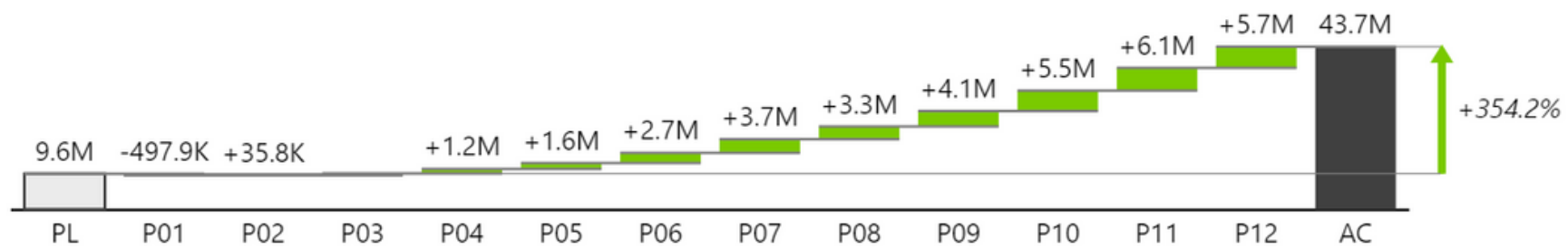
Margin % Invoiced vs PY%
 48.4% ▼ -52.3%

Net Amount Invoiced and Total Sales Budget Amount by Sales group name, Period Of Year

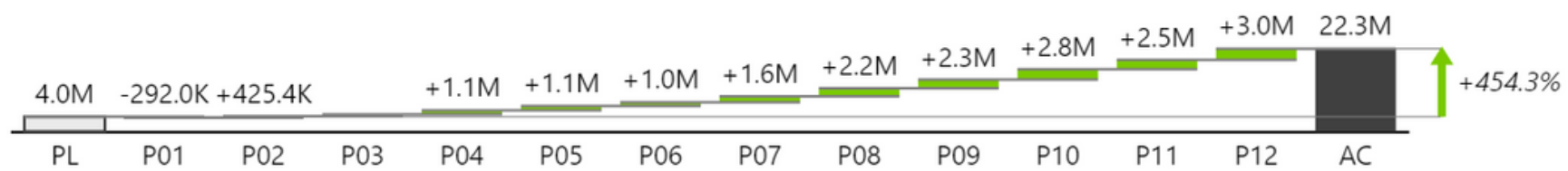
Sales Group South



Sales Group West



Sales Group North



Sales Group East

Net Amount Invoiced and Total Sales Budget Amount by Period Of Year

